

The Ivalua platform is purpose-built for public sector organizations, enabling more efficient government, reducing risk, increasing compliance and empowering public sector leaders to accelerate their digital procurement transformation.

Our proven platform provides the required scalability, security and flexibility to allow our customers to meet the many unique and evolving requirements of public procurement. With Ivalua for Public Sector, organizations are able to be more responsive to legislative, regulatory and/or policy changes. We have optimized the end-to-end digital experience, by providing a collaboration network for citizens, buyers and suppliers resulting in full transparency throughout the procurement lifecycle.

Ivalua for Public Sector brings together embedded industry-leading practices on a single unified platform to achieve rapid speed to value.



## IVALUA FOR PUBLIC SECTOR ENABLES:

### More Efficient Government

- ✓ Increased standardization, resulting in streamlined processes and operational efficiency
- ✓ Minimize paper-based processes and automate the source-to-pay lifecycle
- ✓ Reduce duplicative and manual processes to minimize errors and re-work
- ✓ Maximize automation to reduce the cost per transaction and the process cycle time

### Improved Compliance & Reduce Risk

- ✓ Predictive risk indicators and analytics, enabling proactive mitigation and real-time monitoring
- ✓ Guided buying to ensure compliance through the full source-to-pay process
- ✓ Increase security and control of procurement data and documents

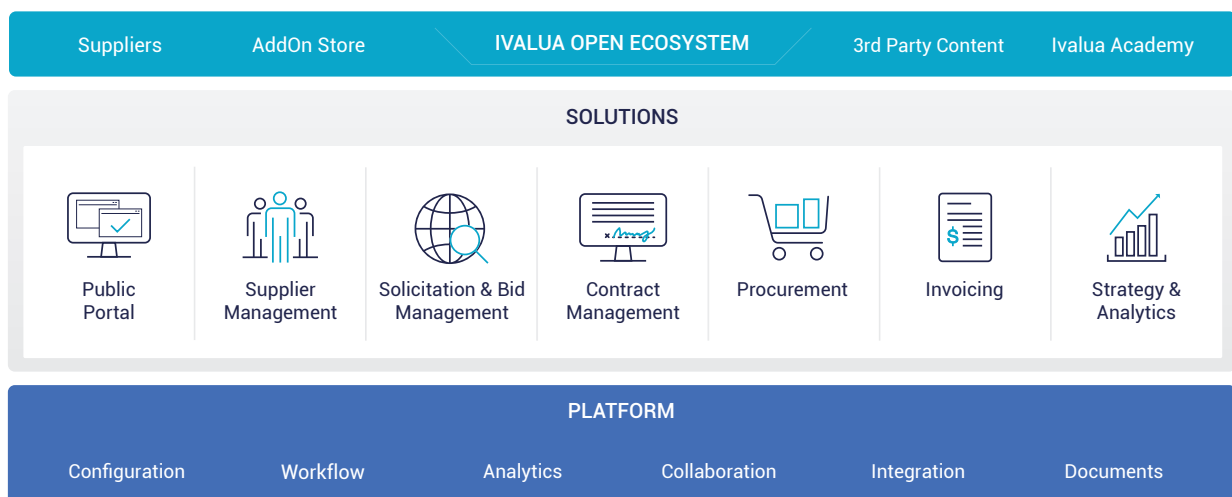
### Improved Transparency and Collaboration

- ✓ Increased transparency throughout the procurement lifecycle with public portal access
- ✓ Greater visibility for the small business community to planned, active and contracted procurement activity
- ✓ More effective collaboration providing buyers and suppliers visibility into all elements of the Source-to-pay process

### Rapid Speed to Value

- ✓ Quick deployment packages tailored for Public Sector organizations deliver greater value faster
- ✓ Powerful workflow engine and flexibility, enabling a more responsive government to ever-changing legislation
- ✓ Modern, flexible and seamless digital cloud-based experience to maximize user adoption

## THE PROCUREMENT EMPOWERMENT PLATFORM





## Public Portal

Public  
Solicitations

Public  
Contracts

Public  
Catalogs

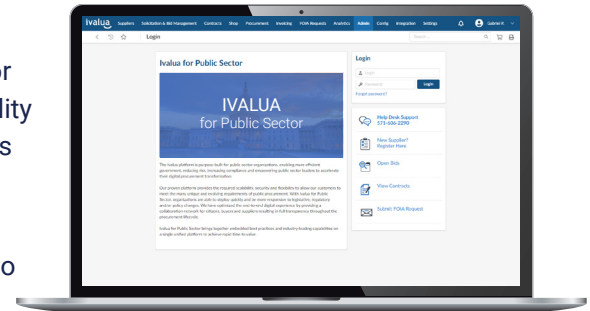
Public  
Reporting

FOIA  
Management

Bid Protest  
Management

**Transparency and accountability with increased public access throughout the source-to-pay lifecycle.**

- ✓ Public access to solicitations, awarded contracts, and the end-to-end bid management process.
- ✓ Increased competition and vendor inclusion through improved visibility to planned and active solicitations and bid opportunities.
- ✓ Reduce the number of FOIA requests and improve the ability to respond to these requests.



## Supplier Management

Supplier  
Information  
Mgmt.

Risk  
Management

Issues  
Management

Improvement  
Plans

Subcontractor  
Management

Vendor  
Master Data



**All your supplier information, risk and performance in one place.**

Suppliers are the key to public sector procurement. Collaborate with them to get accurate information, assess risk and improve performance while informing all procurement activities.

- ✓ 360-degree view of suppliers
- ✓ Supplier risk assessment and action
- ✓ Improved supplier data through self-service registration and updates



## Solicitation & Bid Management

Solicitation & Bid  
Management

Auctions

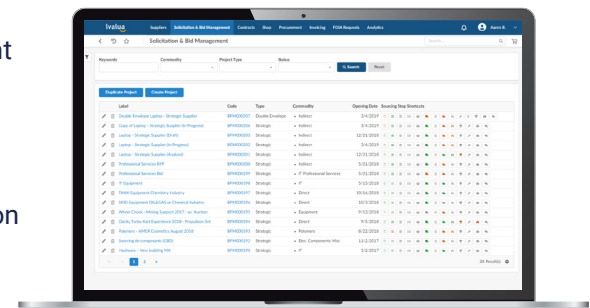
Solicitation Planning  
& Strategy

BOM Lifecycle  
Manager

**A simple, collaborative and powerful solution to meet any public solicitation needs.**

From spot bids to complex competitive sealed bids and high-priority statewide initiatives, government customers achieve results fast.

- ✓ Fast time to value with standard solicitation templates and content libraries
- ✓ Direct, indirect and services sourcing
- ✓ Easy and transparent collaboration before, during and after the solicitation





## Contract Management

Contract  
Repository

Price list &  
Catalogs

Contract  
Authoring

Item & Service  
Master

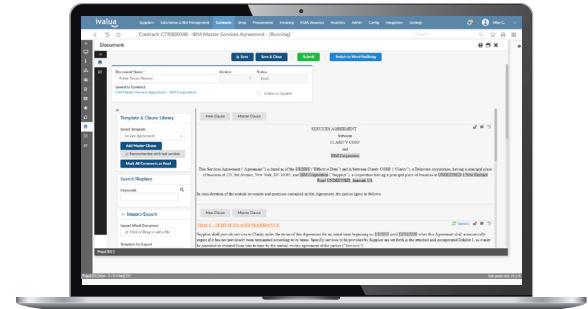
Asset &  
Inventory  
Mgmt.

Deliverable  
& Milestone  
Tracking

**Lock in the value, manage all contracts and processes in one place.**

Manage the full contract lifecycle, automate controls and provide visibility into maverick spend to drive broader and appropriate use of agency and statewide contracts.

- ✓ Improved visibility with a single, searchable contract repository
- ✓ More efficient contracting with a simple UI and MS Word integration
- ✓ Increased accessibility to Statewide contracts to gain greater economies of scale



## Procurement

Needs  
Identifications  
(Smart Forms)

Purchase  
Requisitions

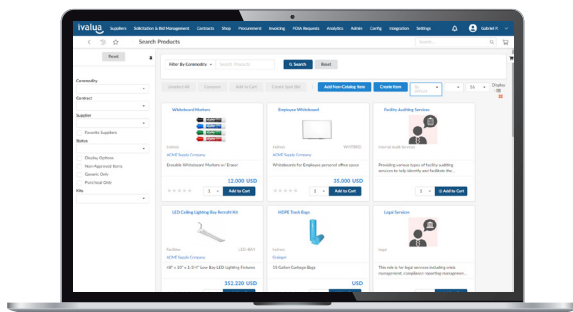
Purchase  
Orders

Receiving

Pre-Encumbrance /  
Encumbrance  
Tracking

Services  
Procurement

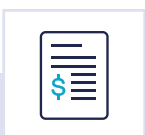
P-card  
Mgmt.



**Modern digital experience meets government control.**

Digital procurement to empower public sector agencies, their employees and suppliers. Simplify the buying experience, achieve high adoption and manage all spend.

- ✓ Modern, simple digital experience
- ✓ Powerful configurability and flexible workflow
- ✓ Eliminate repetitive processing through increased automation



## Invoicing

eInvoicing

Invoice Data  
Capture

Exception  
Management

Fiscal Year  
Closeout  
& Rollovers

Subcontract  
Invoice  
Management

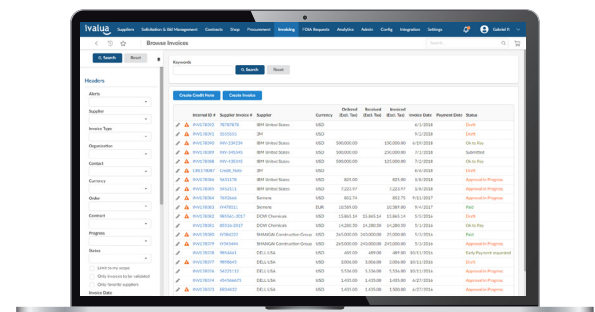
Expenses

Early  
Payments

**Electronic, automated and efficient all the way.**

Digitize your public sector payables processes and enable suppliers with electronic invoicing, while ensuring compliant, efficient and flexible processes.

- ✓ Digitize all invoices from day one
- ✓ Faster and touchless processing
- ✓ High employee and supplier adoption





## Strategy & Analytics

Spend  
Analysis

Savings  
Tracking

Performance  
Evaluation

Compliance  
Management



**A view into all public initiatives and all your spend data, like never before.**

A single platform and single data repository makes analytics a breeze. Tracking all transactional procurement data and strategic initiatives provide the decision support required for public sector organizations.

- ✓ Powerful spend analysis with classifications for all your spend
- ✓ Holistic program management
- ✓ Rules engine to enrich and classify your data from multiple data sources

Proven, reliable partner for public sector organizations.



Booz | Allen | Hamilton

### ABOUT IVALUA

Ivalua is a leading provider of cloud-based Spend Management solutions. Our complete, unified platform empowers businesses to effectively manage all categories of spend and all suppliers, increasing profitability, lowering risk and improving employee productivity. Trusted by hundreds of the world's most admired brands and recognized as a leader by Gartner and other analysts, Ivalua maintains the industry's leading 98%+ customer retention rate.

Realize the possibilities at [www.ivalua.com](http://www.ivalua.com).

Follow us at @Ivalua.