



Sourcing

A simple, collaborative and powerful solution to meet any sourcing needs.



SOURCE ALL SPEND

Yes, ALL of it: Indirect, Direct, Services and CapEx.



UNPARALLELED PROJECT & INITIATIVE TRANSPARENCY

Holistic management and transparency across activities with Projects, Programs and Category Management



OPTIMAL SUPPLIER SELECTIONS

Have confidence you are selecting the right supplier, every time, for all sourcing activities.

Sourcing

Sourcing Projects & RFX

Sourcing Decision Center

Auctions

Category Management

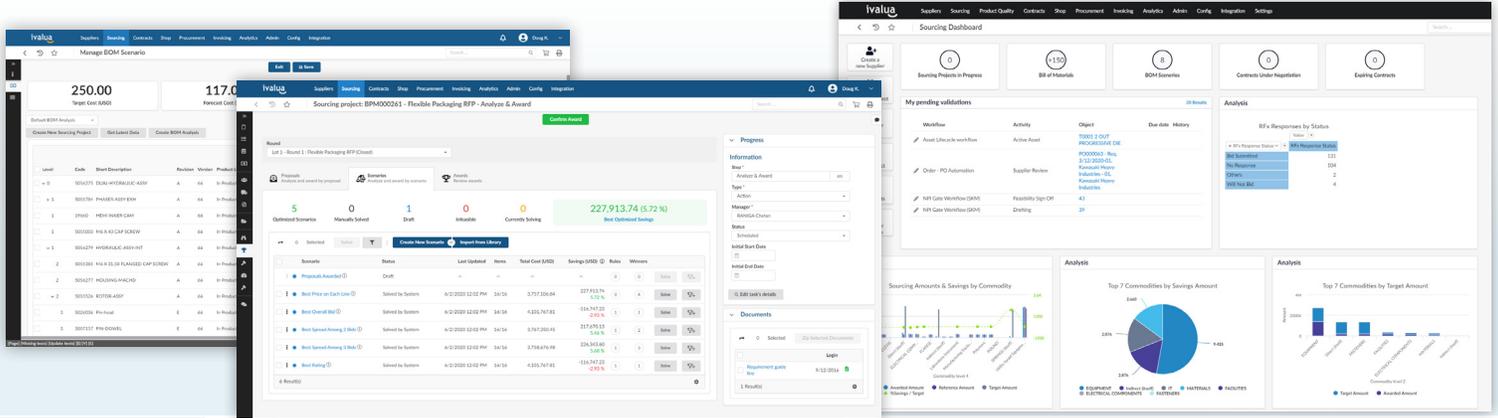
Program Management

Savings Tracking



“ With Ivalua, we realized tremendous speed-to-value and benefit from a simpler and more focused source-to-contract solution. We have already achieved 10x ROI in a very short time.”

Arindam SENGUPTA - Global VP Strategic Sourcing & Procurement, Dole



End-to-end sourcing activity management for ALL spend types

- ✓ **More effective sourcing project management**
 Define and track project progress, teams involved, communication, documents, tasks, dependencies and more.
- ✓ **Easier collaboration**
 Gather key stakeholder requirements, collaborate with flexible workflows.
- ✓ **Start fast**
 Create or reuse different types of RFX templates, questionnaires and workflows to get started fast.
- ✓ **Have the right information for analysis**
 Collect any level of quote detail that is needed, from simple piece price to the Total Landed Cost from suppliers.
- ✓ **Achieve the best outcome**
 Analyze all scenarios by scoring and comparing bids, optimization, split awards by percent, quantity or value and simply flip an RFX into a contract.
- ✓ **Manage All Spend**
 Indirect, direct, CapEx and Services, without compromises.

Sourcing
Projects
& RFX

Make the right allocation and supplier selection decisions, every time

- ✓ **A seamless process for end-to-end sourcing**
 Natively integrated with Sourcing, Contracts and the whole S2P platform with supplier risk and performance data, providing a seamless end-to-end user experience.
- ✓ **An intuitive solution designed for ALL users**
 A simple user experience combined with automation empowers all organizations and users with the benefits of sourcing optimization.
- ✓ **Leverage a library of rules and scenarios**
 Add pre-built scenarios to quickly analyze and compare allocation options.
- ✓ **Simple rules creation**
 Leverage the natural language-based rules builder to make simple work of building scenarios.
- ✓ **Make better decisions, faster across all spend**
 Reduce cycle time and standardize analysis with preset optimization scenarios that automatically provide results.

Sourcing
Decision
Center

Auctions

Efficiently find the best value

- ✓ **Launch an auction quickly**
Initiate multiple types of auctions from RFQ bids and manage auctions across multiple lots.
- ✓ **Real-time updates**
Receive real-time updates as suppliers bid or message.
- ✓ **Understand the impact**
Graphical auction display and multi-criteria ranking.
- ✓ **Support for all your strategic needs**
Comprehensive auction type support, manage multiple lots, plus the ability to build equations and transformations.
- ✓ **Scalability**
Unparalleled ability to scale to meet your needs with concurrent bidders, number of items, bids and auctions running in parallel.

Category Management

A 360-degree cockpit for strategic category action and perspective

- ✓ **Create, manage & execute strategy**
Define and roll-out category-wide objectives, category action plans, the plan & tasks and incorporate all relevant organizations, stakeholders, suppliers to ensure all are working towards the same objectives.
- ✓ **Socialize strategy and collaborate**
Efficiently collaborate and share knowledge across teams to ensure a consistent and comprehensive strategy for a given category.
- ✓ **Monitor, and see the impact**
Leverage analytics and KPI's to monitor all aspects of category spend and risk and track category action plan savings with Savings Tracking.
- ✓ **Continuous improvement**
Identify additional improvement opportunities, continuously analyze spend, market data, and benchmarks.

Program Management

Better organization and management of strategic initiatives

- ✓ **Manage all programs and related projects**
Keep track of strategic programs, projects, transactions, and the stakeholders that are involved.
- ✓ **Visibility and participation across stakeholders**
Enable stakeholders outside of procurement to communicate, plan, manage tasks, upload docs and track progress of projects they are involved in.
- ✓ **Direct access to information**
Link projects to sourcing, contracts, requisitions, orders, invoices, performance evaluations, etc. for a full view of all activities in procurement that affect the project.

Savings Tracking

Know how your hard work is making an impact

✓ **Establish goals and track progress**

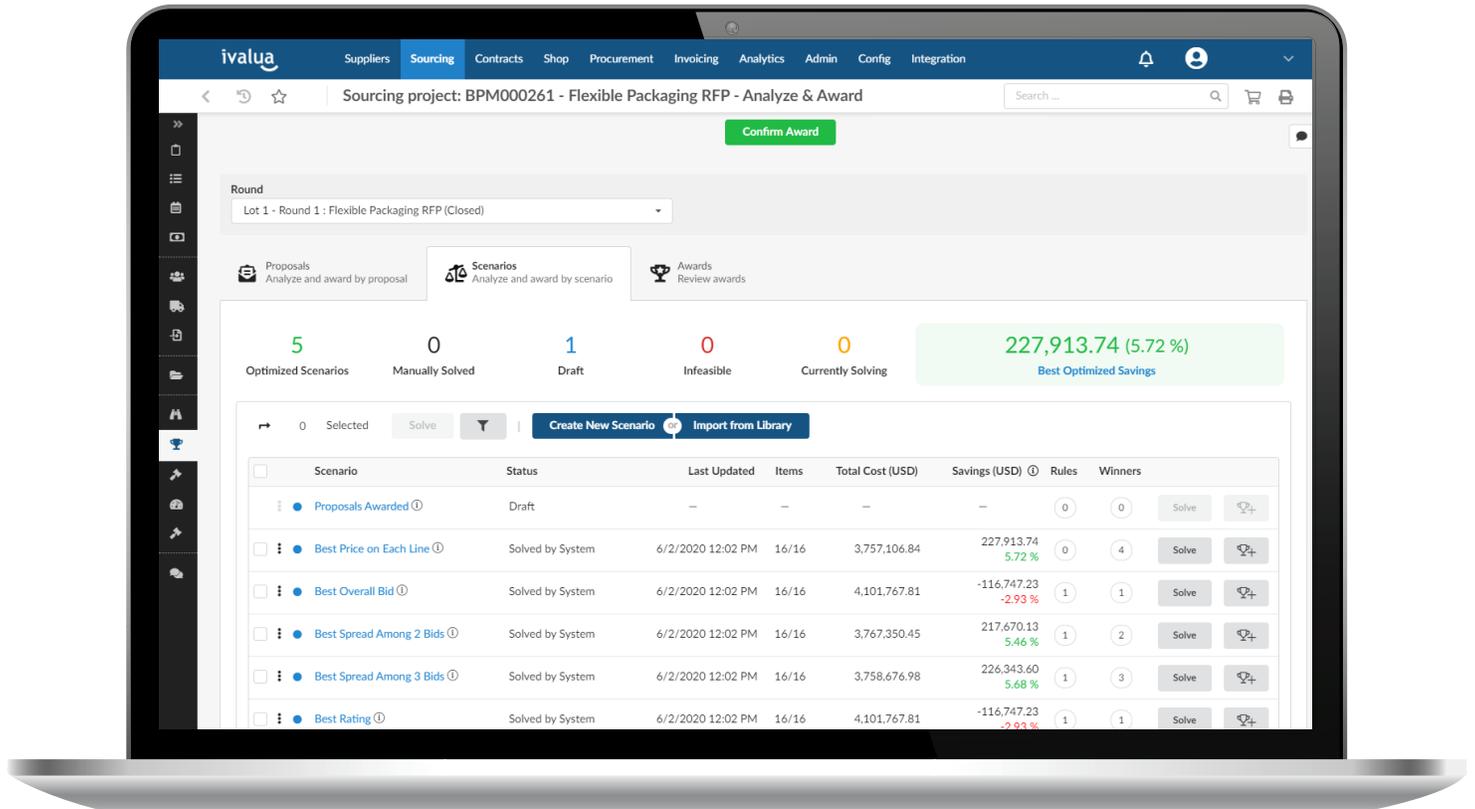
Plan annual savings goals for the sourcing team and track negotiated savings at individual, team, and business level.

✓ **Aggregated view**

Roll up all sourcing work for an aggregated view of savings vs. the goal, even incorporating actual spend from invoices in the reporting.

✓ **Project management**

Organize a team and project manage their tasks, dependencies, and timing.



© Copyright 2021 Ivalua Inc. All rights reserved.



Contact us: +1 (650) 815-7201 / info@ivalua.com

ALL Spend, ALL Suppliers, NO Compromises