

# A COMPREHENSIVE DIRECT MATERIALS PROCUREMENT TRANSFORMATION ENABLING STREAMLINED AND AUTOMATED PROCESSES

“ With Ivalua, our organization has improved collaboration both internally and externally with suppliers, automated processes and greatly improved our visibility across the end-to-end direct materials procurement process. ”



**Beatriz Jimenez Benito**  
Control & Systems Purchasing Director  
GRUPO ANTOLIN

## ? CHALLENGES

- ✓ Home grown legacy procurement systems
  - ✓ Supplier adoption was becoming more difficult
  - ✓ Inability to integrate with Teamcenter to import 2D & 3D files or include risk, conflict mineral, and sustainability data in the procurement process
- ✓ Limited visibility into supplier risk, compliance, and sustainability throughout the procurement process
- ✓ Manual data entry required by buyers to advance the sourcing and procurement processes
- ✓ Difficulty harmonizing processes across the organization and scaling across acquisitions

## 🎯 OBJECTIVES

- ✓ Improve agility to better respond to change
- ✓ Future proof direct material procurement systems and processes
- ✓ Modernize, automate & streamline procurement processes
- ✓ Ensure collaboration across both centralized and decentralized procurement teams and onboard and scale new acquisitions
- ✓ Enable and build organizational sustainability, compliance, and risk management
- ✓ Seamless integration between procurement and core systems (e.g., PLM/ERP)

## + BENEFITS

- 1** Supplier engagement portal
- Increased supplier & stakeholder collaboration
- ~40K** Suppliers managed
- ~2.5K** Sourcing Events Published
- Increased supply chain resilience and ability to pivot
- Product centric management
- Scalable, and extensible IT
- >1.2K** Contracts managed

## SOLUTIONS SELECTED



Supplier  
Management



Sourcing



Contract  
Management



Procurement



Invoicing



Strategy &  
Analytics

## EMPOWERED

- ✓ **Procurement is better prepared for the future**
- ✓ **One procurement platform and supplier portal**, with all data in one place enabling real time visibility and reporting
- ✓ **High levels of automation** across direct procurement processes, where documents, data and Bills of Material are automatically loaded through integrations
- ✓ **Increased procurement efficiency**, enabling more strategic versus tactical activities
- ✓ **Collaboration early and throughout the procurement process** with internal stakeholders on supplier approvals as well as directly with suppliers
- ✓ **Visibility across direct material processes** ensuring stakeholders and buyers have a clear picture of the status of BOM, components, investments, and PO's
- ✓ **Holistic management of new product launches**
- ✓ **Better sourcing and procurement decisions**, thanks to seamless integrations with Dun & Bradstreet, a supplier risk management platform, and NQC

## ABOUT GRUPO ANTOLIN

Grupo Antolin is a privately held global supplier of technological solutions for car interiors. The company specializes in the development, design and manufacture of interior components for the automobile industry including: Overhead, Doors & Trim, Lighting, Electrical Systems, Cockpits, and integrated systems.

- ✓ Founded in 1950
- ✓ Headquartered in Burgos, Spain
- ✓ 150 factories and 26 technical and commercial offices across 26 countries
- ✓ 27,000 employees worldwide

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