

TODAY FOR TOMORROW, ENBW SHAPES THE FUTURE THROUGH SUPPLIER RELATIONSHIPS FOSTERED BY PARTNERSHIP



“ Ivalua combines comprehensive options for collaborating with suppliers with a high degree of flexibility. The solution also provides the transparency that prompts us to take actions and helps accelerate automation in purchasing. We can now accomplish many tasks that were previously impossible, including supplier and contract management, process automation, and enhanced user involvement. ”



Miljenko Galic
 Director of Process and
 Capability Management
 EnBW

EnBW is one of the largest operators of critical infrastructure in Germany and are pioneers in the transformation of energy supplies for a sustainable future. With locations in Germany and eight other European countries and more than 29,000 employees, EnBW is driving benefits for their customers with pioneering solutions across electricity, heat, electromobility, and telecommunications. By the end of 2025, more than half of EnBW’s generation portfolio is expected to consist of renewable energy sources, as the company aims to achieve climate neutrality by 2035.

Working hand in hand with supply partners, EnBW is shaping a future of sustainable supply chains. They believe that true value is created through partnerships and are focused on implementing tools and processes that foster collaboration and eliminate friction.

In support of this vision, EnBW engaged Ivalua to partner with them to implement a holistic supplier management platform. Since 2021, Ivalua has been the access point for EnBW’s supply base to simplify interactions and allow suppliers to efficiently manage their master data, view available tenders, submit proposals, and much more.

? CHALLENGES

- ✓ Previous software was outdated. The material management system only provided basic functionality, but lacked comprehensible supplier lifecycle and limited opportunities for collaboration.
- ✓ Fragmented procurement processes create lack of transparency and difficulty in tracking KPIs.
- ✓ Strict security and compliance regulations for critical infrastructure providers (KRITIS) require highly secured cloud solutions.
- ✓ Migration from SAP ECC to SAP S/4HANA in parallel.
- ✓ Necessary to accommodate some specialized and nuanced business processes.

SOLUTIONS SELECTED



Supplier
Management



Sourcing



Contract
Management



Procurement



Invoicing



Strategy &
Analytics



Payments

OBJECTIVES

- ✓ Standardize processes while being able to accommodate strategically unique processes.
- ✓ Provide suppliers with self-service capabilities to manage data and access projects and execute transactions.
- ✓ Establish a robust and efficient supplier risk and collaboration tool that optimizes supplier management and provides transparency in the requisition, ordering and tendering processes.

BENEFITS

- ✓ Quality of Supplier Data increased significantly across 12,000 suppliers
- ✓ 300 users in Purchasing
- ✓ 6,500 internal users
- ✓ 30 million products in Catalogs from pipe, cables to fish ladders
- ✓ A 10% increase in efficiency
- ✓ 80% increase in order automation. Fewer free text orders and increased self-service for catalog orders and call-offs from framework agreements

EMPOWERED

- ✓ Streamlines the collection and validation process of supplier data, thus improving risk identification and management.
- ✓ Establishes an efficient and consistent platform for collaborating with suppliers and fostering partnerships.
- ✓ Implemented a Supplier Portal that allows potential sourcing partners to register through a stringent onboarding process, including an automatic quality check.
- ✓ Offers functions that are not directly part of the procurement process, but which make purchasing clearer, more efficient and more secure. This includes transparent supplier management.
- ✓ Enables an intelligent contract management driving compliance and increasing efficiency and convenience for users.
- ✓ Provides a comprehensive catalog of negotiated products to ensure value realization, price assurance, and ease of use.

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ivalua.com



ALL Spend, ALL Suppliers, ONE Platform

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