

A NEW PUBLIC PROCUREMENT STANDARD

“ We partnered with Ivalua due to their combination of best-in-class capabilities and a highly flexible platform proven to meet the unique needs of the public sector. The combination of quick wins, increased visibility and on-time deployment made this one of the best-received programs we've ever rolled out ”



Keith Bolen
 Director, Corporate Procurement
 BCLC

OBJECTIVES

- ✓ Improve risk mitigation
- ✓ Strengthen ability to meet and audit privacy and protection requirements
- ✓ Centralize procurement and modernize all operations
- ✓ Automate processes; improve visibility of approval status for contracts and vendors
- ✓ Enforce strict controls on contracts with multiple levels of authorization

CHALLENGE

- ✓ A very small team to support project roll-out
- ✓ Limited spend controls and visibility into suppliers and contracts
- ✓ Management of contracts spread across the entire organisation, with dozens of different managers involved.
- ✓ Antiquated systems; no vendor performance or contract management
- ✓ Robust, unique requirements specific to gambling and public sector regulations

BENEFITS



Efficiency improvements across supplier and vendor management



Improved ability to meet privacy and protection requirements and manage audits



Increased contracting speed and management visibility



Significantly greater level of service to stakeholders



Improved collaboration with internal stakeholders and suppliers



Improved ability to manage risk

SOLUTIONS SELECTED



Supplier
Management



Sourcing



Contract
Management



Procurement



Invoicing



Strategy &
Analytics

EMPOWERED

- ✓ System flexibility allowed rapid ROI by enabling quick configurations for unique gambling industry requirements
- ✓ System ease-of-use drove rapid adoption by employees and suppliers with minimal team effort
- ✓ Embedded best practice processes helped changed strategic sourcing methodologies and adopt a new procurement standard
- ✓ Robust analytics provided improved, real-time visibility into spend and supplier activity
- ✓ Full transparency and auditability of contract process

ABOUT BCLC

The British Columbia Lottery Corporation (BCLC) is a Canadian gaming company offering a range of gambling products including lottery tickets, casinos and legal online gambling. BCLC is organized into three business units (Lottery, Casino, eGaming) and five support divisions (Human Resources, Information Technology, Compliance & Security, Finance, and Communications).

- ✓ Founded in 1985
- ✓ \$3.1B CAN in FY 2016 revenue
- ✓ Headquartered in Kamloops, Canada
- ✓ 900 Employees

Contact us +1 (650) 815-7201 / info@ivalua.com

ivalua.com



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