

GLOBAL DATA HARMONIZATION AND DIGITIZATION ACROSS DIRECT AND INDIRECT SPEND

“ After a comprehensive evaluation of many leading vendors, we selected Ivalua. Their approach has been that of a true partner. And the Ivalua platform enables us to manage all major sourcing activities in one place, driving standardization and supplier data harmonization across our global businesses. ”



Michael Stietz
SVP & Chief Procurement Officer
Körber

? CHALLENGES

- ✓ Many companies across 5 Business Areas (Digital, Pharma, Supply Chain, Tissue, Tobacco) and 100 international locations
- ✓ Very heterogeneous IT structure and multiple ERP systems
- ✓ Continually growing procurement objectives
- ✓ Improvement potentials within supplier collaboration and communication
- ✓ Broad set of stakeholders required for buy-in and project success

🎯 OBJECTIVES

- ✓ Ensure traceability of procurement decisions
- ✓ Optimize spend: Maximize value – cost tradeoffs
- ✓ Simplify the IT infrastructure
- ✓ Unlock more value from suppliers by improving communication and collaboration
- ✓ Increase efficiency & productivity through greater automation
- ✓ Improvement of 4 existing key processes
 - Plan to strategy
 - Supplier lifecycle
 - Source to contract
 - Requisition to pay

+ BENEFITS



Supplier data globally harmonized for a single point of truth



Better collaboration with supplier base



Increased transparency in contract management, increasing compliance



Reduction of maverick spend



Broad, rapid user adoption

SOLUTIONS SELECTED



Supplier
Management



Sourcing



Contract
Management



Procurement



Invoicing



Strategy &
Analytics

EMPOWERED

- ✓ Central, flexible and fully integrated S2P platform that can drive consistency globally while meeting unique Business Area requirements to support adoption, where needed
- ✓ A single platform covering all sourcing activities (direct and indirect) and suppliers
- ✓ End-to-end collaboration capabilities to bring suppliers and internal stakeholders together
- ✓ A unified data model to support true 360 degree visibility of suppliers globally

ABOUT KÖRBER

We are Körber – an international technology group with about 10,000 employees, more than 100 locations worldwide and a common goal: We turn entrepreneurial thinking into customer success and shape the technological change. In the Business Areas Digital, Pharma, Supply Chain, Tissue and Tobacco, we offer products, solutions and services that inspire. We act fast to customer needs, we execute ideas seamlessly, and with our innovations we create added value for our customers. In doing so, we are increasingly building on ecosystems that solve the challenges of today and tomorrow. Körber AG is the holding company of the Körber Group.

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ALL Spend, ALL Suppliers, NO Compromises

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