

# ePROCUREMENT

Overcoming Complexity  
to Achieve Purchasing Agility



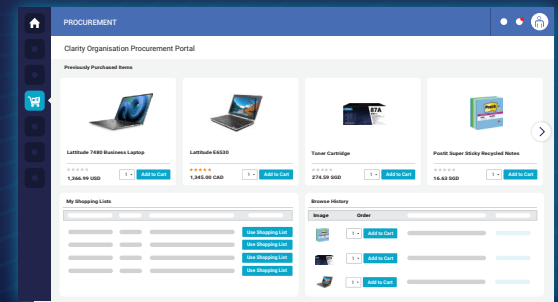
CONTINUOUS PURCHASING  
EFFICIENCY



HOLISTIC ACROSS  
SPEND & SUPPLIERS



RESPONSIVE TO BUSINESS NEEDS



## Support the Continuous Improvement of your Buying Channels

Continuous purchasing efficiency relies on continuous process improvement and implementing these enhancements requires a flexible platform.



**Down to -77%**  
on Order Process Cost\*

## Ensure Adoption with a Unique Point-of-Purchase for All Needs

All spend (indirect, direct, assets, products or services), all processes (2 or 3-way match, tail spend, PCard, etc.) and all suppliers (from strategic to one-time) are handled in one solution.



**Up to +159%**  
on "No Touch" Orders\*

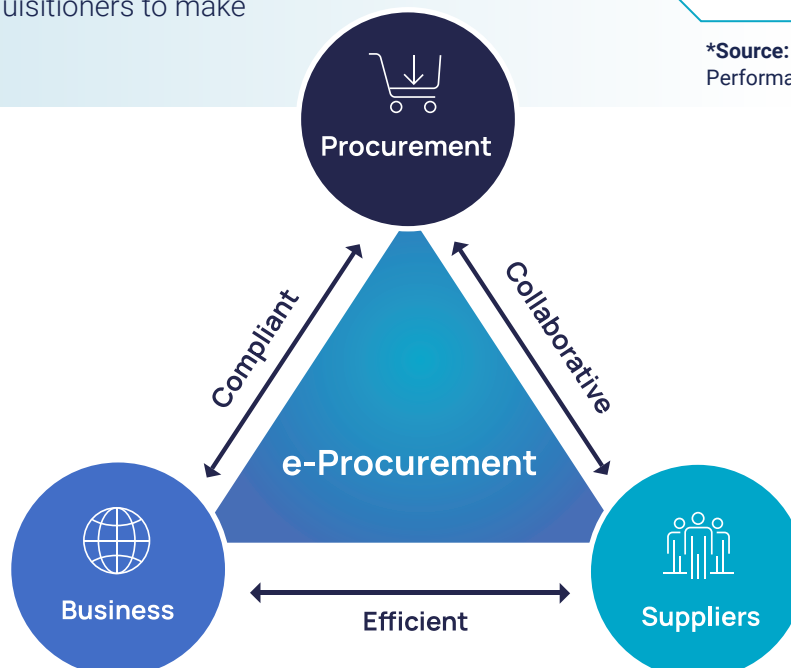
## Keep your eProcurement Process in Sync with Changing Business Needs

Embed any new item (regulations, local laws, tax compliance, carbon footprint tracking, etc.) in your purchasing policy with a few clicks—positioning your requisitioners to make better-informed decisions.



**Up to 99%**  
of Electronic Change  
Orders\*

\*Source: Hackett Report « Purchase-to-Pay  
Performance Study Results" from February 2022



## A Purchasing Solution to Transform your Business



**20% of your Purchasing Activities Consume  
80% of your Time and Resources:**

- ✗ New Supplier Onboarding
- ✗ Expedite Ordering
- ✗ Mixed Spend Ordering
- ✗ Offline Change Orders
- ✗ Maverick Spend
- ✗ ESG-Friendly Purchasing



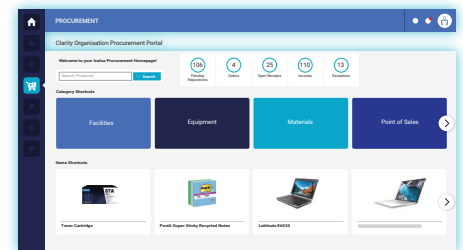
**With our Integrated and Collaborative  
eProcurement solution, you Can:**

- ✓ Digitize the purchasing process for all categories of goods and services
- ✓ Offer a modern, intuitive ecommerce experience to users
- ✓ Increase contract compliance & reduce maverick spending
- ✓ Improve purchasing cycle times
- ✓ Optimize inventory replenishment orders
- ✓ Rapidly adapt to varying business requirements

### Purchase Requisitions

#### An Improved Buying Experience

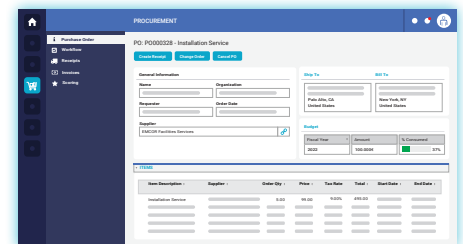
- ✓ Centralized, user-friendly entry point for all requests
- ✓ Smart routing and guidance to an optimal, configurable buying channel
- ✓ Tailored approval and workflow processes



### Purchase Orders

#### Digitize and Automate Ordering Processes

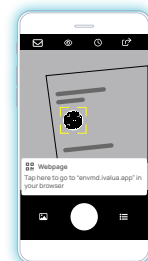
- ✓ All order types covered (open, SoW, stock orders, etc.)
- ✓ Collaborate with suppliers directly on orders
- ✓ Controlled change orders with a complete audit trail



### Receiving

#### Flexibility to Adapt your Receiving Process to Changing Business Needs

- ✓ Optimize receiving process depending on buying channel
- ✓ Prepare delivery with Advanced Shipping Notices (ASNs) from suppliers
- ✓ Manage delivery quality through user feedback



## Simple and Collaborative Catalog Management

- ✓ Simplify catalog management and compliance with contracts
- ✓ Collaborate with suppliers for optimal inventory levels and pricing
- ✓ Easily adapt catalog content to business requirements

