

# TRANSPARENCY & IMPROVED ENTERPRISE-WIDE COLLABORATION THROUGH A UNIFIED SOURCE TO PAY SUITE

## OBJECTIVES

- ✓ Deploy a tool that is extremely intuitive for users (to gain high adoption)
- ✓ Leverage a platform that will allow for the processing and capture of all categories of spend
- ✓ Guard against unwarranted spend and leverage rapid reconciliations to maximize discounts
- ✓ Improve processes and empower Procurement & AP with access to detailed data; capture all categories of spend
- ✓ Support a rapidly growing organization
- ✓ Spend analytics at both line item and aggregated views
- ✓ Handle complex workflows efficiently

## CHALLENGE

- ✓ Decentralized procurement processes; no corporate oversight
- ✓ Scalability and sustainability lacking due to limiting technology
- ✓ Reactive processes – no formal strategy or proactive planning/decision making
- ✓ No access to detailed purchasing data (i.e. Invoices only; no use of PO's)
- ✓ Invoice approvals occurring after purchase/slow processing of invoices/loss of discounts
- ✓ Inability to capitalize on electronic bill and payment technologies
- ✓ Lack of contract compliance maximization
- ✓ Inability to scale fast enough

## BENEFITS



Digitized the full P2P process



Touchless processing of over 360,000 invoices



Touchless processing of 263,000+ POs



10,000 contracts managed digitally



Active users



Multi-million dollars in savings achieving from sourcing

## SOLUTIONS SELECTED



Supplier  
Management



Sourcing



Contract  
Management



Procurement



Invoicing



Strategy &  
Analytics

### EMPOWERED

- ✓ 360 degree view of transactions, including contract compliance
- ✓ Transparency into full spend and classification methodology
- ✓ Improved enterprise-wide collaboration
- ✓ Touchless processing of invoices and POs means improved resource availability
- ✓ Automation of the full P2P process
- ✓ Enterprise-wide acknowledgement, visibility, and credibility of Procurement function

### ABOUT SELECT MEDICAL

Select Medical is one of the nation's largest providers of specialized hospital, rehabilitative and outpatient care. Select operates more than 100 long-term acute care hospitals, 20 inpatient rehabilitation hospitals offering targeted therapeutic services and physical and occupational therapy at over 1,600 outpatient centers

- ✓ Member of the Fortune 1000, the Russell 2000 Index, and the S&P 600 Component
- ✓ Founded in 1996, began as outpatient physical rehabilitation provider
- ✓ \$4.6 billion in FY 2016 revenue
- ✓ Approximately 42,000 employees throughout the U.S.
- ✓ Headquartered in Mechanicsburg, Pennsylvania



THE PROCUREMENT EMPOWERMENT PLATFORM  
REALIZE THE POSSIBILITIES

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