

When crisis strikes, you need to act quickly

Even in normal times, successful procurement transformations need a strong start, to deliver measurable value, realize a ROI and gain support for further improvements.

At Ivalua, we believe you shouldn't have to compromise between rapid value and being able to expand to meet longer term goals.

Our Spend Management platform empowers you to transform **FASTER** and **FURTHER**.



Rapid 10x ROI
12% savings year 1



Electronic bid submittal process deployed in 1 week to enable sourcing during Covid-19 lockdown



P2P live in 8 weeks



100% employee adoption on Day 1 (8000 employees)

DELIVER MEASURABLE VALUE QUICKLY

Address urgent needs and accelerate your transformation

Reduce costs

Manage supplier risk / Improve Supply Chain visibility

Improve cash management

Ensure employee productivity (wherever they work)

THE SECRET OF OUR CUSTOMERS' SUCCESS

As easy as 1, 2, 3, 4

- 1 Quick deployment (jump start packages; modular suite)
- 2 Seamless, stress-free integrations (integration toolkit; pre-packaged ERP integrations)
- 3 Broad user adoption (modern, unified experience; guided buying)
- 4 Rapid supplier enablement (No fees, conditions or limits; enablement tools & services)

JUMP START PACKAGES

Sourcing

In <4 weeks

- ✓ Reduce cycle times
- ✓ Reduce prices
- ✓ Improve collaboration

SRPM

In <4 weeks

- ✓ Reduce risk
- ✓ Sub-tier visibility
- ✓ Improve supplier perf.

P2P

In 10 weeks

- ✓ Improve productivity
- ✓ Improve cash mgmt.
- ✓ Capture savings

TRANSFORM FURTHER WITH IVALUA

Start anywhere, go everywhere and see everything



Achieve Quick Wins

Expand to All Spend & Suppliers

Build a Competitive Advantage



With Ivalua, achieving quick wins doesn't mean compromising on your broader transformation.

Once ready, you can expand, with ONE Platform for

- ✓ ALL S2P Processes – Activate fully integrated modules when you need them
- ✓ ALL Spend – Indirect goods, complex services, tail spend, direct materials, CAPEX, assets & tooling, T&E
- ✓ ALL Suppliers – Record enablement levels, collaboration and 360 degree visibility

>98% CUSTOMER RETENTION

Empowering hundreds of the world's most admired brands

- ✓ \$2B Annual Savings
- ✓ \$1B New Revenue

“ Ivalua has enabled our transformation journey effectively, making Procurement more agile and digital.

“ Ivalua's platform provided the capabilities, flexibility and scalability we needed to bring our ideas to life, empowering my team to generate significant incremental revenue and help Sprint build a competitive advantage.



Cyrille Naux
Executive VP of Purchasing and Supply Chain



Brian Stroker
Director of Device Lifecycle

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ALL Spend, ALL Suppliers, NO Compromises